



**On behalf of all the staff at Emtelle, we would like to wish you and your family a safe and happy holiday season. Its the time for some well deserved time-off to indulge in the festive spirit. Whether it's over eating, watching movies, playing board games or spending quality time with family- we hope you have a holiday filled with love and cheer. Thank you very much for your ongoing support and we look forward to serving you with our superior cable and duct solutions in 2021!**

**Before you go, please scroll down and join us in looking back on some of our significant milestones of 2020 😊**





## Our New Emtelle Website

We got a new look! Earlier this month we were very excited to announce the launch of our brand- new website packed full of the most recent company and solution information.

If you haven't already, click on the button to have a look.

[Visit Emtelle Website](#)



## The Introduction of Emcab

**Feel. Touch. Embrace**

We announced the launch of Emcab back in July, the new optical cable manufacturer, our new joint venture with Incab. Together we are serving the globe with an unrivalled range of more than 100 fibre cable solutions, all fully compatible with Emtelle FibreFlow microducts and ducts. With headquarters in Erfurt, Germany, we also manufacture Emcab cables across four worldwide locations- Erfurt, Germany, Hawick, Scotland, Perm, Russia, and Arlington, USA. For more information, read our official press release below or visit the Emcab website [here.](#)

[Learn more about Emcab](#)



## **Opening of Our In-House Fibre Termination Facility**

At the beginning of 2020, Jamie Hepburn, Minister for Business, Fair Work and Skills officially opened our in-house Fibre Termination Facility. Our brand new state-of-the-art department allows us to cut and polish the fibre so it is readily available for operators to connect directly to customers' homes. Read our full external press release.

[Read Fibre Termination Facility Press Release](#)





## Collaboration With CommScope

Together with CommScope, a leading network technology company, we integrated a range of CommScope closures and connectivity products to enhance the existing Emtelle FibreFlow microduct and blown fibre offering. The closures cater for microduct connections, fibre splicing, fibre splitting, and closures which accommodate pre-connectorised and hardened connectors.

Read more about our extensive portfolio in the press release below.

**Learn more about our CommScope Partnership**





## Emtelle DK Strategic Changes

As part of our continued focus in strengthening capabilities across the entire group, we expanded the countries the Danish sales function covers, and appointed a new Head of Telecoms for Denmark. A strong external sales team with Laila Nygaard Pedersen, Morten Jensen, Morten W Mikkelsen, Simon Dagø and Jens Røgen Kristensen, this progression gives our customers within the Emtelle DK region an enhanced service in an ever-growing competitive market. For more information, see the link below.

[\*\*Read Emtelle DK Offering Press Release\*\*](#)





## **Emtelle GmbH Expansion of Production Hall and Stocking Area**

To reinforce our dedication to the German and European Market, we are pleased to announce that the acquired 17,000m<sup>2</sup> of land at our GmbH site will be revolutionised into an extensive stocking area and production hall. The construction of 12,000m<sup>2</sup> of storage space will be completed in February 2021 and the production hall will be expanded by 1,400m<sup>2</sup> in August 2021. This exciting expansion will offer more potential for production, storage capacities, new test facilities and training, therefore strengthening our service and solution supply. Read our official press release in the link

[\*\*Read Emtelle GmbH Expansion Press Release\*\*](#)

