



## The Ultimate Drop Cable Solution



Introducing another innovation by Emtelle, the Ultimate Drop Cable Solution, a revolutionary pre-connectorised cable and drill-assisted pushing machine, designed for the ultimate performance. In the high-demand world of FTTH installations, challenges such as soaring splicing costs, the demand for skilled labour, limited warehouse space, and a scarcity of fibre installers have propelled the quest for a transformative solution.

Emtelle's innovative solutions team has meticulously analysed these pressing needs, leading to the development of a revolutionary new offering that not only confronts these challenges head-on but also provides an efficient means to complete last mile connections.



## REVOLink3



A versatile 3-in-One pre-connectorised drop cable that can be effortlessly installed by blowing, pulling, and pushing methods. Set to redefine the landscape of last mile connectivity.

Born out of a commitment to innovation and versatility, REVOLink3 sets new industry standards by offering unparalleled ease of connectivity installations and adaptability.

## DropDrive™



Emtelle's DropDrive™ achieves an industry-first pushing distances of 300m when combined with our REVOLink3 drop cable. Emtelle's cutting-edge drill-assisted pushing machine is designed to seamlessly enhance fibre optic pushing installations. Lowering overall deployment complexity, making installation accessible for all.

Emtelle's DropDrive™ signifies a leap forward in connecting customers, combining simplicity with high performance to redefine efficiency and reliability.

[Click Here To Learn More - Join Our Revolution](#)

---

**NEW PRODUCT!**



## Plenum Safe Microducts



Safety You Can Trust - At Emtelle, we understand the challenges of navigating safety regulations in indoor spaces with plenum air areas. Our latest innovation, Plenum Safe Microducts, are designed to address these complexities and improve safety standards for indoor installations.

### Key Challenges:

Navigating safety regulations in indoor spaces with plenum air areas can be complex. Emtelle recognises the multifaceted concerns of our customers, including ensuring fire safety, maintaining airflow, protecting fibre optic installations, and complying with current and future industry standards. Balancing safety requirements with budget limitations is an additional challenge, along with the crucial need to minimise downtime due to disruptions in fibre optic networks.

## Our Solution:

Emtelle's Plenum Safe Microducts - an indoor solution meticulously crafted to meet the highest safety standards. Our plenum microducts are not only independently tested but also approved to ensure superior performance. Constructed from fire-retardant materials, these microducts carry the prestigious UL & cUL listing and certifications.



In a world where safety is non-negotiable, Emtelle Plenum Safe Microducts stand as a testament to our commitment to excellence - delivering safety, performance, and compliance in a single, meticulously crafted package.

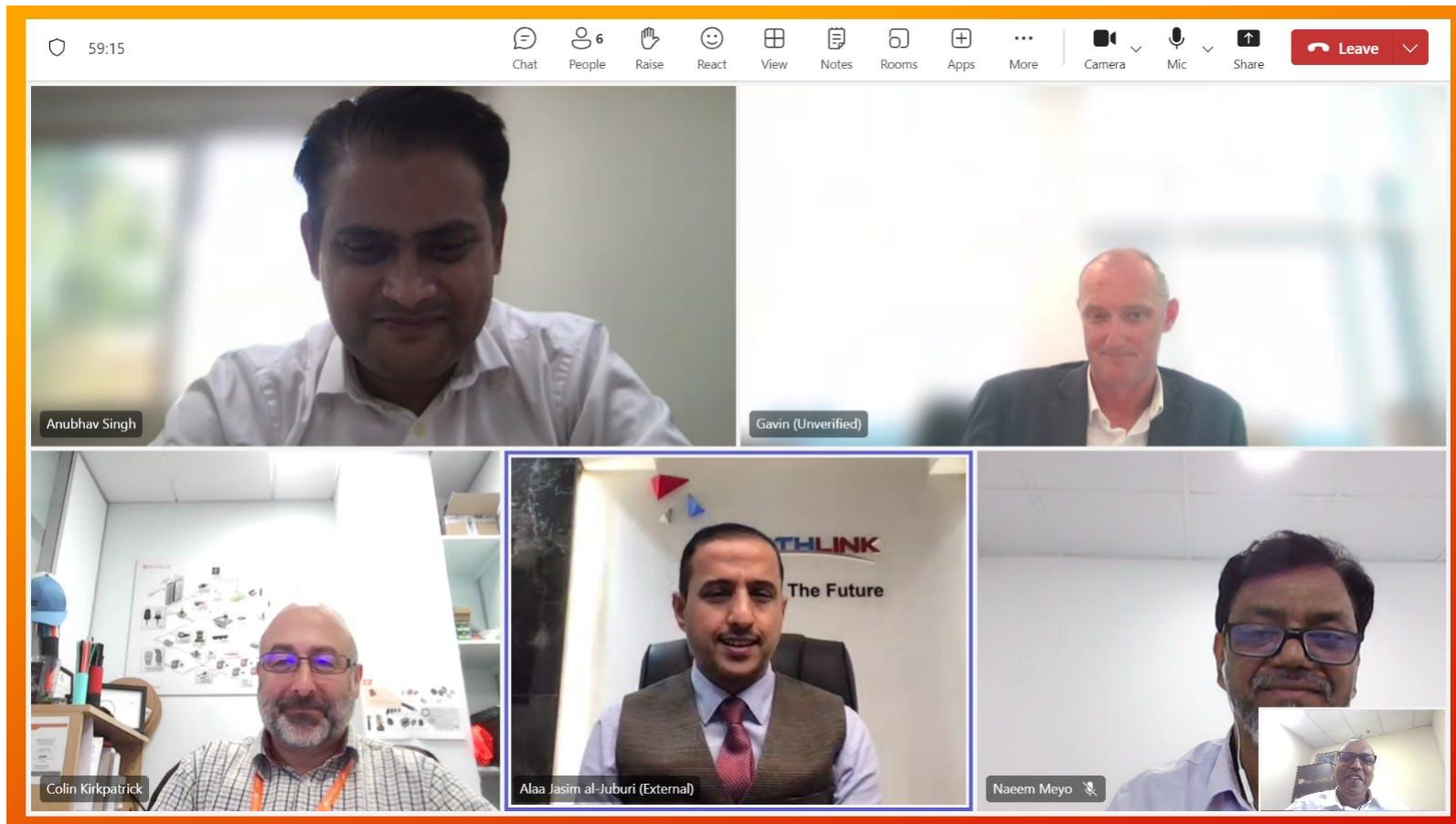
Our solutions are Compliant with American and Canadian safety standards, ensuring adherence to industry-recognised safety protocols, to give you a piece of mind. Choose Emtelle, choose safety first.

[Click Here To Find Out More](#)



# MEETING WITH FIBER CONNECT COUNCIL MENA

## Meeting with Fiber Connect Council MENA



Last month, members of the Emtelle team, [Colin Kirkpatrick](#), [Naeemuddin Meyo](#), [Sanjay Nischal](#), and [Anubhav Singh](#), had the privilege to engage in a dynamic session with esteemed board members of the [Fiber Connect Council MENA](#) — [Dr. Alaa J. Mousa](#) and [Gavin Faulds](#).

Diving deep into the present and future trajectory of the FTTx industry, they explored key insights and trends, shining a spotlight on the impactful initiatives of the Fiber Connect Council MENA. Their discussion highlighted the council's pivotal role in driving innovation and connectivity across the region.

Their engaging session wrapped up with an exciting exploration of Emtelle's cutting-edge offerings and a glimpse into our newest innovations set to revolutionise the market.



A sincere thank you to Dr. Alaa and Gavin for generously sharing your time and expertise! Eagerly anticipating more enlightening sessions in the future!

---

# SITE VISIT - BALFOUR BEATTY



## Site Visit - Balfour Beatty



In February, Emtelle were delighted to host [Balfour Beatty plc](#) for an informative and engaging visit to our Jedburgh facility in Scotland. It was an insightful day filled with learning, collaboration, and hands-on experiences.

The visit included a duct training session where Rob Gasken, our Product Line Manager (Duct Systems), conducted a practical training session covering essential skills in joining, cutting, de-burring, and chamfering ducts. It was a valuable opportunity to enhance knowledge and expertise.

The group was then provided with a behind-the-scenes look at our state-of-the-art Jedburgh facility. Witnessing our manufacturing processes first-hand allowed for a greater understanding of Emtelle's commitment to quality and innovation.

Special thanks to everyone from Balfour Beatty who participated, your enthusiasm and engagement made the day truly exceptional.

To find out how you can organise a visit or training with Emtelle **contact us today!**

---



# EXHIBITIONS

**BREKO Fiberdays (28/02 – 29/02)**





We had such a great time at BREKO's Fiberdays exhibition in Wiesbaden, Germany. We met so many talented people in the industry and shared more about our latest and greatest products and solutions.

It was inspiring to see so many innovative ideas and technologies being discussed about the future of telecommunications. Our team had an amazing time talking to all those who stopped by our booth and engaged with us on the latest trends shaping the industry.

**Connected America (11/03 – 12/03)**



It was an amazing opportunity to attend Connected America in Dallas, Texas. It was an incredible event where our fantastic sales team showed our latest revolutionary products and solutions in action.

Scot Bohyahchyk, Solutions Manager for Emtelle North America, took the stage to present 'Over and Under', a presentation delving into how Emtelle, as a manufacturer of comprehensive innovative solutions, has developed products that help to address the shortage of skilled labour and tackle the challenges of deployment head-on.

It was fantastic connecting with so many customers, forging new relationships and providing our team the opportunity to showcase why Emtelle stands out as the prime choice to support our client's next network rollout.

---

# UPCOMING EXHIBITIONS

## Upcoming Exhibitions

**14.05.24 - 16.05.23 - ANGA COM, Cologne, Germany**

**29.05.24 - 31.05.24 - CommunicAsia, Singapore**

You can find out about all our upcoming exhibitions on our website; <https://www.emtelle.com/events/>



WEBSITE 

Looking to contact a specialist? Use our contact form hosted on [www.emtelle.com](http://www.emtelle.com)

[Contact Us](#)



# SOCIAL MEDIA



Follow us on our Facebook, LinkedIn and Twitter to find out  
what solutions we have developed, jobs we are recruiting for and much more

