



FEBRUARY NEWSLETTER

Hi ,

We're excited to share the latest updates, innovations, and milestones from across our business. Whether it's new product launches, industry events, initiatives, or customer success stories, we're committed to keeping you informed and inspired.

Emtelle Concludes Deal to Produce Fiber in Indonesia



Last week, Emtelle was pleased to announce that we had concluded a strategic agreement to produce Emtelle fiber-optic core in Indonesia, strengthening our global manufacturing capacity and supply chain resilience.

Under this initiative, Emtelle will produce an additional 5.5 million fiber kilometers (FKM). This fiber will support the production of our fiber optic product portfolio and will also be supplied to select customers in the United States and Europe, supporting Emtelle's growing demand across these key markets.

This investment strengthens Emtelle's vertical integration strategy, enhances supply chain resilience, and reinforces our commitment to delivering high-quality, reliable fiber

solutions. The Indonesian initiative will play a critical role in ensuring continuity of supply, consistent quality, increasing available capacity, and providing greater flexibility to satisfy key global customers' requirements.

[Read Full Article](#)

Why We All Must Tackle Tightening of Global Fibre Optic Supply In 2026



Global demand for fiber-optic cables is rising faster than ever, and with major broadband rollouts, 5G expansion, and the rapid growth of data centers, the pressure on the industry's supply chain is reaching a critical point.

In this latest article, Jonathan Maclean, Chief Supply Chain Officer at Emtelle, breaks down why fiber availability is becoming the sector's biggest bottleneck and what must happen to keep networks moving.

From strategic partnerships that optimize fiber usage to Emtelle's investment in additional core manufacturing capacity, Jonathan explains how proactive planning today can safeguard resilient, future-ready networks tomorrow. Discover how strengthening the supply chain now will support faster, more reliable deployment across global markets.

[Read Full Article](#)

**Fiber Broadband Association Webinar | Beni Blell |
President of Emtelle USA**



WHY IS MICRO CABLING IS THE CRUCIAL NEXT STEP FOR DIGITAL AMERICA?

FBA WEBINAR

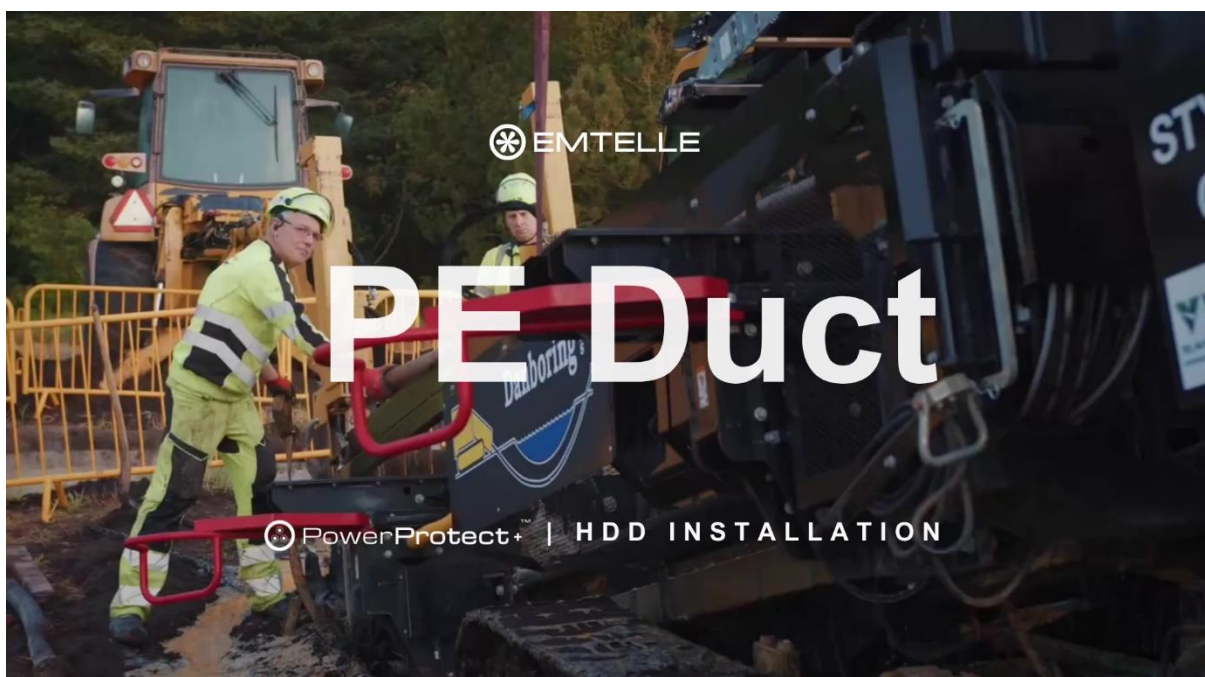


If you missed the Fiber Broadband Association's webinar featuring Beni Blell, President of Emtelle USA, you can still catch the full replay.

Beni shared powerful insights into why micro cabling is the crucial next step for Digital America, highlighting how next-generation infrastructure will drive faster, more reliable connectivity nationwide. It is definitely worth a watch for anyone involved in fibre deployment or broadband strategy.

[Watch Replay](#)

Horizontal Directional Drilling | Danboring A/S | Emtelle



Emtelle was proud to see our products in action during this impressive Horizontal Directional Drilling (HDD) project, expertly captured and conducted by Danboring A/S.

In this project, Emtelle's HDD Duct solutions played a key role in enabling a smooth, reliable installation that meets the highest standards of performance and durability.

Why Choose HDD Installation and Emtelle Solutions?

- **Minimal Surface Disruption:** Perfect for challenging terrains.
- **Reduced Impact:** Controlled HDD is far less stressful on the surrounding environment than traditional methods.
- **Faster & Cost-Effective:** Often quicker and cheaper than traditional methods.
- **Reliable Performance:** Emtelle's high-quality ducts and accessories ensure durability and precision.

[Discover More](#)

Employee Announcement | Juan Colina

A graphic announcement for Juan Colina. It features a circular portrait of a man with a beard and dark hair, wearing a blue shirt and a dark jacket. The background of the graphic is white with orange and grey geometric shapes. The Emtelle logo is in the top right corner. The name 'Juan Colina' is written in large orange letters, and his title 'Managing Director (MEA & APAC)' is in a dark grey rounded rectangle below it.

Juan Colina
Managing Director (MEA & APAC)

EMTELLE

Last month, we were so excited to share that Juan Castano Colina has joined Emtelle, stepping into the role of Managing Director for MEA & APAC.

Based in the UAE, Juan brings a wealth of experience in the optical fiber industry and a proven track record in commercial strategy, product management, and corporate transactions.

Throughout his career, Juan has led teams in engineering, program management, and business development. His deep industry expertise and strong leadership make him the ideal fit to drive Emtelle's growth and innovation in these regions.

Exhibitions



Emtelle kicked off the first weeks of 2026 with great momentum, taking part in a series of fantastic exhibitions. We were proud to showcase our latest innovations and connect with partners and industry leaders across the globe.

- Infratech
- Keyline Conference
- Fiber Connect Council Mena Annual Conference



From global exhibitions to regional industry events, our teams are always on the move, sharing insights, showcasing innovation, and connecting with customers and partners worldwide. Discover what's next for Emtelle on our [Events](#) page, updated frequently with upcoming exhibitions and global events.

- [Metro Connect USA](#) | Feb 23 -25
- [Data Centre World](#) | Mar 4 – 5
- [Fiberdays](#) | Mar 25 – 26
- [FTTH Conference](#) | Apr 14 -16

[Speak to our experts today to learn more about our solutions.](#)

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what solutions we have developed, jobs we are recruiting for and much more

